Since 1969, Founders Equity has been actively engaged in private equity investing and in assisting the growth of small to mid-cap enterprises.

We focus on recapitalization or buyouts of established businesses, management teams pursuing an acquisition growth strategy, and later stage growth equity investments.

In contrast to many private equity firms, we are not solely financial buyers. Our principals are entrepreneurs who have started and managed businesses.

We have approximately $135 million of capital under management, consisting of $115 million from our SBIC Fund and a $20 million co-investment fund with the New York State Common Retirement Fund. 50% of our capital is still available to invest and we are actively seeking new investment opportunities.

**Longevity**

*Investing in small companies for more than 30 years*

**Experience**

*Hands-on operating management experience*

*Able to identify niche business trends and opportunities*

*Active Board Members – Extensive Public & Private Company Experience*

**Track Record**

*Top-Quartile return performance in excess of 40%*

**Equity Investment**

*Up to $10 million per transaction*

*Up to $25 million per transaction with co-investors*

**Company Size**

*Revenue $20 to $150 million*

*$2 to $15 million of Operating Profit (EBITDA)*

**Company Parameters**

*Above average growth prospects*

*Strong barriers to entry in its market area*

*Has in place or employs motivated, insightful, incentivized management*

*Operates in fragmented industry offering consolidation opportunities*

*Underperforming business that can be repositioned*

**Targeted Industries**

*Business and Marketing Services*

*Outsourcing and Logistics*

*Healthcare Services*

*Environmental Services*

*Security Services*

*Oilfield Services*

*Consumer Products and Services*

*Food/Food Services*

*Niche Manufacturing*

**Transaction Format**

*Franchising*

*Management Buyouts*

*Recapitalizations*

*Special Situations/Turnarounds*

*Corporate Divestitures*

*Going Private*

*Buy and Build Strategies*

*Accelerating Growth*

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